GREENVILLE-SPARTANBURG AIRPORT COMMISSION

MINUTES

July 13, 2026

The Greenville-Spartanburg Airport Commission met on July 13, 2026, at 9:00 a.m. in the Greenville-Spartanburg District Office Board Room located at 500 Aviation Parkway Greer, South Carolina 29651. The public and media were given proper notice of this meeting, under applicable law. This was a regular, non-emergency meeting.

MEMBERS PRESENT: Doug Smith, Leland Burch, Minor Shaw, Valerie Miller, Jay Beeson, Hunter Cuthbertson

MEMBERS NOT PRESENT: None

STAFF AND LEGAL COUNSEL PRESENT: Kevin Howell, President/CEO; Betty O. Temple, WBD; Cody Bauman, VP/COO; Thomas Brooks, Vice President/CFO; Kelly Dawsey, Vice President/CHRO; Deven Judd, Vice President/CCO; Zach Salvato, Vice President/CIO; Tom Tyra, Vice President/CMCO; Kent Bontrager, Vice President/CPDO; Craig Boozer, Director of Finance; Janice Simpson, Grants Administrator; Casey Cooperman, Recording Secretary

GUESTS PRESENT: Jon McCalmont, Parrish & Partners; John Mafera, McFarland Johnson; Bastianelli, McFarland Johnson; Ross Payton, Corgan; Brian Albers, Corgan; Jonathan Thrasher, S+ME; Matt Irwin, Messer Construction; Kevin Schaffner, LS3P; Jay Street, The Budd Group; Kevin Wrigley, The Budd Group

CALL TO ORDER: Chair Doug Smith called the meeting to order at 9:02 a.m.

CONSENT AGENDA: A motion was made, seconded, and a unanimous vote was received to approve the Consent Agenda as follows:

A. Approval of the Greenville-Spartanburg Airport May 11, 2026 Regular Meeting Minutes

PRESENTATIONS:

A. GSP Terminal Expansion Project Definition Plan (PDP) Update
   John Mafera with McFarland Johnson presented an update on the Terminal Expansion Project Definition Plan, outlining the continued progress of the terminal planning study and key design criteria for the upcoming multi-phase program. The Commission was briefed on long-term activity forecasts showing a sustained 5% annual growth rate, with passenger volumes projected to reach approximately 4 million by 2045 and eventual demand approaching 8 million. Capacity constraints are expected to emerge as early as

2030 for baggage handling systems and by 2035 for gate availability, reinforcing the need for a strategic terminal expansion.

The proposed terminal expansion includes increasing Concourse B to 11 gates, enhancing circulation pathways, expanding concession spaces, and constructing a new customs and international arrivals facility. Updated floor plan concepts were shared, showing widened circulation, a redesigned corner node, additional restrooms, and a folded roof form to maximize daylighting throughout the concourse. Renderings illustrated both upper-level concourse improvements and the lower-level FIS layout, along with new swing-gate flexibility for international operations.

A four-phase construction approach was outlined, beginning with the baggage system and North Bag Claim in 2029, followed by enabling work, central utility plant (CUP) expansion, and Concourse B breezeway renovation in 2031, the major Concourse B expansion by 2033, and the FIS buildout and associated improvements in 2034. Total program costs are estimated at approximately $530 million across all phases. Staff also reviewed ongoing work to finalize FAA/AIP/PFC grant-funding eligibility, noting the importance of maximizing eligible square footage, as well as the development of a virtual-reality environment to help commissioners experience the proposed concourse design.

OLD BUSINESS: None

NEW BUSINESS:

A. Approval of Final Rankings of the Professional Architectural/ Engineering (A/E) Services for Commercial Terminal Area Expansion Program

Kent Bontrager, VP/Chief Planning & Development Officer, presented the request for approval of final rankings for the Architectural/Engineering (A/E) Services for the Commercial Terminal Expansion Program. Mr. Bontrager described the comprehensive RFQ process, which began in preparation for Phase 1 design of the terminal expansion. Ten firms submitted qualifications, and four were shortlisted for interviews and presentations: Corgan, Gensler, AECOM, and Alliiance.

Following detailed evaluation, staff recommended the final rankings as follows:

1. Corgan
2. Gensler
3. AECOM
4. Alliiance

Kent Bontrager respectfully requested that the Airport Commission resolve to (1) approve the final rankings for A/E Services as presented above; (2) authorize Staff to negotiate and finalize agreements with the highest ranked firm (if acceptable agreements cannot be reached with the highest ranked firm, negotiations will be formally terminated and will then proceed with the next ranked firm and so forth); (3) if a design team change is necessary at any time during the Terminal Program, authorize staff to negotiate a contract with the next highest ranked firm per the approved final rankings; and (4) authorize the President/CEO to execute all necessary documents.

A motion was made by Vice Chair Leland Burch, seconded by Commissioner Miller, and approved.

Approval of Final Rankings for Distributed Antenna System (DAS) Provider

Zach Salvato, Vice President/CIO, presented the request for approval of the final rankings for the Distributed Antenna System (DAS) Provider. He outlined the critical need for reliable cellular connectivity across the terminal and airside areas, as identified in the Information Technology Master Plan. The procurement process emphasized end-to-end DAS implementation, strong carrier negotiation capabilities, transparent financial modeling, robust operations and maintenance support, and risk mitigation aligned with public-sector expectations.

After a comprehensive evaluation of proposals and presentations, staff recommended the following final rankings:

1. Boingo LLC
2. AFL Enterprise Services Inc
3. Boldyn Networks US IV LLC

Zach Salvato respectfully requested that the Airport Commission resolve to:
Approve the final rankings for the Distributed Antenna System (DAS) Provider as presented; Authorize Staff to negotiate and finalize an agreement with the highest-ranked firm (and proceed to the next ranked firm if mutually acceptable terms cannot be reached); and Authorize the President/CEO to execute all necessary documents.

A motion was made by Vice Chair Leland Burch, seconded by Commissioner Valerie Miller. The motion was approved by the Commission with Commissioner Cuthbertson abstaining.

PRESIDENT/CEO REPORT:

Aviation Industry Update

Kevin Howell reported that May passenger traffic increased 4.3%. Load factors declined slightly due to higher seat capacity, with August seats projected up 6% and fall schedules showing a 15–16% increase, reflecting strong airline confidence in the GSP market. Airlines continue prioritizing yield over fare reductions, maintaining spring fare increases. Delta posted record Q2 revenues of $7.7B driven by premium cabin sales. Southwest, American and United quarterly calls are expected in the next couple weeks.

Federal & State Legislative Update

The State continues operating under a continuing resolution, with no current budget allocation for commercial airports. Homestead exemption debates remain a major obstacle. GSP and other airports are coordinating ahead of next year's legislative session, including discussion of a potential Air Service Incentive Fund.

Operational Updates

Kevin recognized Tim Juul as ACI-NA Concessions Person of the Year and noted strong ASQ results. The commercial fueling team achieved a rare Net Promoter Score of 100. Air Service Development meetings at JumpStart continued in June.

The runway rehabilitation project will include weekend closures on September 11 and 18, with July night closures supporting prep work. Contingency plans are in place for weather impacts, GA repositioning, university football traffic, and the National Speakers of the House conference. The project includes $25M in congressional support from Senator Lindsey Graham's office.

The microgrid project is progressing with Garage B roof closures and there has been no FAA update yet on the tower contract.

Financial Update

Thomas Brooks, Vice President/CFO, presented the District's financial update, including FYTD operating revenues and expenses, gross margin, cost per enplanement, airline revenues, investment and fund balances, debt position, and a brief update on capital improvement program spending.

COMMISSIONER'S REPORT: None

EXECUTIVE SESSION

The Chair noted that no executive session would be held.

ADJOURNMENT

There being no further business, Commissioner Beeson moved to adjourn. The motion was seconded by Vice-Chair Burch and carried unanimously. The meeting was adjourned at approximately 10:23 a.m. The next regular, non-emergency Commission meeting is scheduled for September 21, 2026.

SIGNATURE OF PREPARER:

Casey Cooperman