

**GREENVILLE-SPARTANBURG AIRPORT
COMMISSION MINUTES
JULY 14, 2014**

The Greenville-Spartanburg Airport Commission met on July 14, 2014 at 9:00 a.m. in the Greenville-Spartanburg Airport District Office Conference Room C located at 2000 GSP Drive, Suite 1, Greer, SC 29651.

MEMBERS PRESENT: Minor Shaw, Bill Barnet, Leland Burch, Valerie Miller, and Hank Ramella. Doug Smith present via conference call.

STAFF AND LEGAL COUNSEL PRESENT: Dave Edwards-President/CEO, Kevin Howell-Vice President/COO, Jack Murrin-Vice President Administration and Finance/CFO, Rosylin Weston-Vice President Marketing and Public Relations, Scott Carr-Director of Properties and Development, Larry Estridge-WCSR Firm, Jody Taylor, Teresa Dockery, Dowe Winchell, Jonathan Vanderford, Mike Cobo, Vinnie Resciniti, Kendall Simpson, Josh Waldrep-employees from the Facilities Department and Wanda Jones-Administrative Assistant.

GUEST PRESENT: Jim Fair-Greertoday.com, and Dennis Wiehl-Mead & Hunt.

CALL TO ORDER: Chair Minor Shaw called the meeting to order.

CONSENT AGENDA:

A. Approval of the Greenville-Spartanburg Airport Commission May 12, 2014 Regular Meeting Minutes.

A motion was made, seconded, and unanimous vote received to approve the Commission Regular Meeting Minutes. No corrections or additions were noted.

PRESENTATIONS:

A. 2014 Landscape Beautification Award.

Mr. Howell stated every year the Spartanburg Chamber of Commerce and Spartanburg Men's Garden Club gives a Beautification Award in Spartanburg County. For several years, the GSP Airport District has received this award. This year we received a score of 98 out of a possible 100. Mr. Howell recognized the Facilities Grounds Team. The team puts in a lot of time, effort, sweat, and hard work into keeping the airport looking the way it does. The Commission applauded the Grounds Team and thanked them for their dedication and hard work.

B. GSP Airport Concession Program.

Mr. Carr presented that RJ Rockers, Thomas Creek Grill, and Hudson News will all open stores on Wednesday, July 16th.

RJ Rockers Flight Room is representing the Spartanburg Community. Some unique features include: handmade clock out of beer bottles, old style seating, and murals of the airfield. Thomas Creek Grill is representing the Greenville Community and some of the unique features include: a new bar area with craft beers highlighted, and a mural painted by a local artist which incorporates all the different beer labels by Thomas Creek Brewery.

Mr. Carr stated the sign bands for all of the new stores are temporary and the final product will be installed in a few weeks.

A larger Hudson News store, Dunkin Donuts, and Flatwood Grill will be located in Baggage Claim. Ms. Miller asked if the Flatwood Grill menu will have the history of why it is called Flatwood Grill. Mr. Carr stated no, it is a grab-and-go concept and does not have menus. Mr. Carr stated there is a lot of history incorporated into the wallpaper. Mr. Edwards also stated a bronze plaque and dedication will be done and folks from the Flatwood Community will be invited to the event.

Mr. Carr stated that when the concourse restaurants open, Windows restaurant will close except for the counter portion. Once Flatwood Grill, Dunkin Donuts, and the larger Hudson Store opens, Windows restaurant will close in its entirety. The snack bars on both concourses will remain open until the core is open. Chair Shaw stated, Staff has done a good job of explaining to our customers what is happening at the airport. Will signage be posted concerning the closing of Windows? Mr. Carr stated yes, signage will be put up along with communication via social media.

Mr. Edwards thanked Mr. Carr for his hard work in making sure everything went well with the new concessions and his instrumental hand in making sure there were two (2) different concepts with the restaurants.

OLD BUSINESS: None.

NEW BUSINESS: None.

PRESIDENT/CEO REPORT:

A. Aviation Industry Report.

Mr. Edwards stated work continues with AIP Authorization and the focus will be to get a Bill passed. All of the same key issues are still out there as it relates to the levels of AIP Funding, as well as the PFC issue. Industry leaders continue

discussions and they are going to flow some things to ACI-NA to see if a few items can get incorporated into the Bill such as; the process for AIP Grant Applications for Entitlement Funds and the unnecessary new wording related to specific federal laws and executive orders that have been imposed in recent months. All of the contracts state that you have to abide by all Federal and State laws which should cover everything.

A new security threat has been identified, therefore, when traveling from overseas to the United States all passengers are required to power on all electronic devices to make sure they are actually operational instead of a dead device.

Airlines continue to be extremely profitable and from a traffic standpoint numbers are up nationally.

B. 2014 ACI-NA Annual Conference in Atlanta, GA:

The ACI-NA Annual Conference will be in Atlanta in September. Please let us know if you plan to attend

C. Report on ACI-NA Jumpstart Conference:

ACI-NA Jumpstart Conference was held in June and Staff had seven (7) meetings, which included Delta, Southwest, American, United, Air Canada, West Jet, and Republic. All meetings were positive and all of the incumbent carriers are happy with how they are performing in the markets they currently serve. Discussions will continue with Air Canada about possible service to Montreal or Toronto. At this time, West Jet is looking for locations that provide a high level of leisure travel. Discussions will also continue with incumbent carriers concerning expanding service and focusing on up gaging the aircraft to a larger two (2) class service. American Airlines will also increase capacity to Dallas in the fall.

Mr. Stanis Smith from Stantec, gave an outstanding presentation at the conference on balancing terminal functionality, advertising and art. Mr. Smith has a great vision and it would be beneficial to meet with him.

INFORMATION SECTION:

Chair Shaw asked if anyone has any comments or questions concerning the information section. Ms. Miller asked if we can show any correlation between the PR campaign and traffic being up for Southwest. Mr. Edwards stated Staff has recently received some information but has not reviewed it. It does appear that the outreach went well and has helped drive some traffic to Southwest. Once the data is reviewed, Mr. Edwards will share with the Commission.

COMMISSION MEMBER REPORTS:

Mr. Ramella, Mr. Burch, and Ms. Miller attended the Commissioners Conference in Whitefish, MO and all agreed one of the best conferences attended. The sessions were very informative and the speakers were very good.

ADJOURNMENT:

There being no further business, a motion was made, seconded, and adopted to go into Executive Session to receive legal advice at 10:05 a.m. At approximately 11:35 a.m. public session resumed with no action being taken. The meeting was adjourned at 11:36 a.m.