

# **Request for Proposals:**

**New Aircraft Air Start Unit**

**Greenville-Spartanburg Airport District**

**Proposals Due:**

**Friday March 22, 2019 at 5:00 p.m.**

## New Air Start Unit RFP

The Greenville-Spartanburg Airport District (District) is requesting proposals for a new Aircraft Air Start Unit to be used for air cargo operations. A description of mechanical requirements is enclosed for the submission. Offeror must submit three original copies of their price proposal and related information by mail no later than 5:00 p.m., Friday March 22, 2019. The proposal shall arrive in a sealed envelope clearly marked on the front cover "BID – New Air Start Unit". The District reserves the right to reject any and/or all proposals, to waive any technicalities or irregularities in the proposals, or to negotiate with the offeror if and when, in the District's sole discretion, the District deems that to be in its best interest.

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### **Technical Requirements**

Description:	New Continuous Flow Air Start Unit (comparable to a TLD ASU-600 – 270 or TUG TMD-270)
Compatibility:	Generally any aircraft including but not limited to:  DC10 / MD11 B747 / B757 / B767 A310 / A319 / A320 / A330
Air Flow:	Minimum of 270 ppm of airflow at 40 psig pressure
Configuration:	Towable
Engine:	Diesel
Hoses:	Two 3-1/2" I.D. outlets
Safety:	Warning beacon

### **Terms**

Condition:	Unit must be in new condition. Unit must be painted white or a color approved by the District.
Delivery:	Delivery FOB Greenville-Spartanburg Airport District must be included. Risk of loss will not pass to the District until accepted by purchaser at destination.
Warranty:	A warranty of no less than 1 year covering parts and labor is required.

### **Proposal Contents**

Proposals should include the following information:

1. Proposed Sale Price for the Unit, including South Carolina state sales tax and all delivery charges (and any other related costs) to deliver the Unit to the location indicated in the technical specifications;
2. Complete information on the Unit type, make and model as well as other related documentation which support the technical specifications and terms set forth above;

## New Air Start Unit RFP

3. Information pertaining to available upgrades that would enhance performance, serviceability and/or reduce environmental impact of Unit operation;
4. Copy of the proposed Warranty; and
5. Schedule for earliest possible delivery

### **Submission of Proposal**

The following requirements apply to all proposals:

1. All proposals must be signed in ink by a person with authority to sign on behalf of the offeror.
3. The purchase price must be expressed in U.S. dollar figures.
4. Any changes or erasures on the proposal shall be initialed by a person with authority to sign on behalf of the offeror.

### **Award of Contract**

The contract will be awarded to the lowest responsive and responsible bidder that meets all of the technical specifications and terms as set forth in this RFP.

## **Terms and Conditions**

1. The District reserves the right to reject any and all proposals submitted. Additionally, any and all RFP technical specifications, terms, requirements and schedules are subject to change and modification. The District also reserves the unqualified right to modify, suspend, or terminate at its sole discretion any and all aspects of this RFP process, to obtain further information from any and all respondents, to waive any defects as to form or content of the RFP or any responses by any firm, and to negotiate with any offeror if and when, in the District's discretion, the District deems that to be in its best interest.
2. This RFP does not commit the District to award a contract, to defray any costs incurred in the preparation of a response to this request, or to procure or contract for equipment or services. All submitted proposals become the property of the District as public records. All proposals may be subject to public review, on request, unless exempted as discussed elsewhere in this RFP.
3. By accepting this RFP and/or submitting a proposal in response thereto, each offeror agrees for itself, its successors and assigns, to hold the District, and all of its various agents, commissioners, directors, consultants, attorneys, officers and employees harmless from and against any and all claims and demands of whatever nature or type, which any such offeror, its representatives, agents, contractors, successors or assigns may have against any of them as a result of issuing this RFP, revising this RFP, conducting the selection process and subsequent negotiations, making a final recommendation, selecting an offeror or negotiating or executing an agreement incorporating the commitments of the selected offeror.
4. Proposals shall be open and valid for a period of 30 days from the date of their submission to the District.

## **Timetable**

Offerors must submit three original copies by mail no later than 5:00p.m., Friday March 22, 2019 to the Greenville-Spartanburg Airport District at 2000 GSP Dr. Ste. 1 Greer, SC 29651. The proposal shall arrive in a sealed envelope clearly marked on the front cover "BID – New Air Start Unit". Inquiries may be directed to:

Kelly Wiggs  
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Greenville-Spartanburg International Airport  
2000 GSP Dr. Ste. 1  
Greer, SC 29651  
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